

# JAY HEON JUNG

Bayes Business School (formerly Cass) | 106 Bunhill Row | London EC1Y 8TZ | United Kingdom

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## ACADEMIC APPOINTMENTS

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Bayes Business School (formerly Cass), City, University of London	United Kingdom
Senior Lecturer in Accounting	2019-
Lecturer in Accounting ( <i>equiv. Assistant Professor</i> )	2016-2019

## ACADEMIC AFFILIATIONS

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Centre for Financial Analysis and Reporting Research, Bayes Business School	United Kingdom
Research Fellow	2016-

## VISITING ACADEMIC POSITIONS

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Carroll School of Management, Boston College	United States
Visiting Scholar (invited by Mark Bradshaw)	4/2019-5/2019
McCombs School of Business, University of Texas at Austin	United States
Visiting Scholar (invited by Shuping Chen)	3/2018-4/2018

## EDUCATION

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Korea Advanced Institute of Science and Technology (KAIST)	South Korea
Ph.D. in Management Engineering – Accounting	2016
B.Sc. in Industrial and Systems Engineering	2010

## RESEARCH INTEREST

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Intermediaries in Capital Markets, Financial Analysts, Behavioral Economics, Stock Mispricing

## PUBLICATIONS

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1. “An Analyst by Any Other Surname: Surname Favorability and Market Reaction to Analyst Forecasts”
  - [Published in the \*Journal of Accounting and Economics\* \[67 \(2-3\): 306-335 \(April-May 2019\)\]](#)
  - Coauthors: Alok Kumar, Sonya Lim, and Choong-Yuel Yoo
  - Nominated for the 2019 FARS Midyear Meeting Best Paper Award
2. “Do Analysts Who Understand Accounting Conservatism Exhibit Better Forecasting Performance?”
  - [Published in the \*Journal of Business Finance and Accounting\* \[44 \(7-8\): 953-985 \(July-August 2017\)\]](#)
  - Coauthors: Sonya Lim, Jinhan Pae, and Choong-Yuel Yoo
3. “Professors on the Board: Do Professors Contribute to Society Outside the Classroom?”
  - [Published in the \*Journal of Business Ethics\* \[141 \(2\): 393-409 \(2017\)\]](#)
  - Coauthors: Charles Cho, Byungjin Kwak, Jaywon Lee, and Choong-Yuel Yoo
4. “Do Analysts Treat Winners and Losers Differently When Forecasting Earnings?”
  - [Published in the \*International Journal of Forecasting\* \[31 \(2\): 531-549 \(April-June 2015\)\]](#)
  - Coauthors: Jinhan Pae and Choong-Yuel Yoo

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- Recipient of the 2013 International Symposium on Forecasting Travel Award

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## WORKING PAPERS

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1. “Analysts’ Cultural Long-term Orientation”
  - Coauthors: Shuping Chen (UT Austin), Sonya Lim (DePaul), Yong Yu (UT Austin)
  - Revise and resubmit at the *Journal of Accounting and Economics*
2. “Identification of Analyst Coverage Initiations”
  - Coauthors: Yong Yu (UT Austin), Wuyang Zhao (UT Austin)
3. “What is the Source of Disagreement? The Role of Differences in Long-Term Orientation”
  - Coauthors: Shuping Chen (UT Austin), Sonya Lim (DePaul), Yong Yu (UT Austin)
4. “Is Your Surname Remunerative? Surname Favorability and CEO Compensation”
  - Coauthors: Sonya Lim (DePaul), Jongwon Park (Monash)
5. “Perceived Firm Trustworthiness and Market Underreaction to Earnings News”
  - Coauthors: Jun-Koo Kang (NTU), Sonya Lim (DePaul), Choong-Yuel Yoo (KAIST)

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## INVITED CONFERENCES (C=Chair, D=Discussant, M=Moderator, O=Organizer, P=Presenter, S=Speaker, †=Co-author)

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- 2021 Review of Accounting Studies Conference, Financial Accounting and Reporting Section Virtual Midyear Meeting <sup>D</sup>, European Accounting Review Annual Conference, Journal of Business Finance and Accounting Capital Markets Virtual Conference, Texas Lone Star Virtual Conference <sup>†</sup>, J.P. Morgan DeepFin Machine Learning Workshop on Causal AI, Bayes & Bristol PhD and Young Accounting Scholars Conference in London <sup>C</sup>
- 2020 Financial Accounting and Reporting Section Midyear Meeting in Nashville, CAMR Institutional Investors and Climate Risk Conference in London
- 2019 Financial Accounting and Reporting Section Midyear Meeting in Seattle <sup>P</sup>, American Accounting Association Annual Meeting in San Francisco <sup>D, M</sup>, CeFARR and Bayes Business School Accounting Conference in London <sup>C, D, O</sup>
- 2018 Journal of Business Finance and Accounting Capital Markets Conference in Dublin <sup>D</sup>, British Academy of Management Conference in Leeds <sup>S</sup> – *Invited as a speaker to give a lecture for the Quantitative Research Method workshop (covering the latest empirical methodologies such as web-crawling, textual analysis, permutation tests, placebo tests using bootstrapping, matching techniques, etc.)*, McCombs College-Wide Research Colloquium in Austin, Asset Management with Climate Risk Conference in London, Bayes M&A Research Centre Conference in London
- 2017 American Accounting Association Annual Meeting in San Diego <sup>†</sup>, Asian Finance Association Annual Conference in Seoul <sup>P, D</sup>, CeFARR and Bayes Business School Accounting Conference in London <sup>D</sup>, Conference on Convergence of Financial and Managerial Accounting Research in Banff <sup>P</sup>, European Accounting Association Annual Congress in Valencia <sup>P</sup>, Financial Management Association Annual Meeting in Boston <sup>†</sup>
- 2016 Financial Management Association Annual Meeting in Las Vegas <sup>†</sup>, Midwest Finance Association Annual Meeting in Atlanta <sup>†</sup>
- 2015 Joint Conference of Singapore Management University, Seoul National University, KAIST, Korea University, and Yonsei University in Seoul <sup>†</sup>, Accounting PhD Rookie Recruiting and Research

- Camp in Miami <sup>P</sup>, American Accounting Association Midwest Region Meeting in St. Louis <sup>P, D</sup>, Korean Accounting Association International Conference in Buyeo <sup>P</sup>
- 2014 AAA/Deloitte Foundation/J. Michael Cook Doctoral Consortium in Westlake <sup>P</sup>
- 2013 Temple University Accounting Conference in Philadelphia <sup>†</sup>, American Accounting Association Annual Meeting in Anaheim <sup>P</sup>, International Symposium on Forecasting Conference in Seoul <sup>P</sup>, Korean Securities Association Conference in Seoul <sup>P</sup>, Korean Accounting Association International Conference <sup>P</sup>
- 2011 Korean Accounting Association International Conference in Jeju <sup>D</sup>

### **INVITED SEMINAR TALKS**

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Boston College, USA (2019)  
 Boston University, USA (2019)  
 City, University of London, UK (2016, 2017)  
 DePaul University, USA (2015)  
 IE Business School, Spain (2016, 2017<sup>†</sup>)  
 Korea Advanced Institute of Science and Technology, South Korea (2013)  
 Korea University, South Korea (2013<sup>†</sup>, 2017<sup>†</sup>)  
 Lancaster University, UK (2018)  
 London School of Economics and Political Science, UK (2017)  
 Monash University, Australia (2020)  
 National University of Singapore, Singapore (2019)  
 Seoul National University, South Korea (2013<sup>†</sup>, 2020)  
 SKKU Business School, South Korea (2015, 2017<sup>†</sup>, 2019)  
 Tilburg University, Netherlands (2016)  
 University of Bristol, UK (2020)  
 University of Exeter, UK (2017)  
 University of Massachusetts at Boston, USA (2019)  
 University of Strathclyde, UK (2020)  
 University of Texas at Austin, USA (2018, 2019<sup>†</sup>, 2021<sup>†</sup>)  
 University of Texas at Dallas, USA (2018)  
 University of Warwick, UK (2020)  
 University of Westminster, UK (2019)  
 Yonsei University, South Korea (2013<sup>†</sup>, 2017<sup>†</sup>, 2021)  
*(<sup>†</sup> indicates a presentation by a co-author)*

### **HONORS, GRANTS, AND AWARDS**

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Excellence in Reviewing Award, Financial Accounting and Reporting Section (FARS)	2021
Financial Times Award, Bayes Business School	2020
Research Pump Priming Grant, Bayes Business School	2019
Invited Speaker, Quantitative Research Workshop, British Academy of Management	2018
Financial Times Award, Bayes Business School	2018
Emergency Research Grant, Bayes Business School	2018
Research Pump Priming Grant, Bayes Business School	2017
Research Pump Priming Fund, City, University of London	2017
Doctoral Consortium Fellowship, Financial Accounting and Reporting Section (FARS)	2016
Doctoral Consortium Fellowship, AAA/Deloitte Foundation/J. Michael Cook	2014
Ph.D. Research Excellence Award, KAIST	2013
Travel Award, International Symposium on Forecasting	2013

Dean's Highest Honor Award, KAIST	2011
Highest GPA (No. 1) Scholarship, Department of Industrial and Systems Engineering, KAIST	2009

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## PROFESSIONAL SERVICES

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### *Journal Editorial Boards*

*European Accounting Review (2021 – present)*

### *Journal Reviewers*

*Journal of Accounting and Economics*

*The Accounting Review*

*Contemporary Accounting Research*

*Management Science*

*European Accounting Review*

*British Accounting Review*

*Journal of Business Ethics*

*Journal of Business Finance and Accounting*

### *Organizers*

CeFARR and Bayes Business School Accounting Conference: 2019

### *Speakers*

Quantitative Research Method Workshop, British Academy of Management (BAM) Conference: 2018

### *Program Reviewers & Committee Members*

Financial Accounting and Reporting Section (FARS) Midyear Meeting: 2018, 2020, 2021

American Accounting Association (AAA) Annual Meeting: 2021

European Accounting Association (EAA) Annual Congress: 2022

Hawaii Accounting Research Conference (HARC): 2018, 2019, 2020

Asian Finance Association (AsianFA) Conference: 2018

### *Session Chairs & Moderators*

American Accounting Association (AAA) Annual Meeting: 2019

CeFARR and Bayes Business School Accounting Conference: 2019

Bayes & Bristol PhD and Young Accounting Scholars Conference: 2021

### *Discussants*

Financial Accounting and Reporting Section (FARS) Midyear Meeting: 2021

American Accounting Association (AAA) Annual Meeting: 2019

American Accounting Association (AAA) Midwest Region Meeting: 2015

Journal of Business Finance and Accounting (JBFA) Conference: 2018

CeFARR and Bayes Business School Accounting Conference: 2017, 2019

Asian Finance Association (AsianFA) Annual Conference: 2017

Korean Accounting Association (KAA) Conference: 2011

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## TEACHING EXPERIENCE

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### *Bayes Business School, City, University of London*

Executive MBA (in Dubai, UAE) - Accounting and Financial Reporting	2022-
PhD Seminar - Empirical Financial Accounting, one week (latest eval. = 5.0/5)	2018, 2022
MSc - Essentials of Accounting and Finance (latest eval. = 4.5/5)	2016-
MSc - Accounting for Managers (latest eval. = 4.0/5)	2020-

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<b>Korea Advanced Institute of Science and Technology (KAIST)</b> MBA - Financial Accounting, pre-term course (eval. = 4.6/5)	2015
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### **SUPERVISED DOCTORAL STUDENTS**

<b>Bayes Business School, City, University of London</b> Zan Li (MSc from University of Illinois at Urbana-Champaign)	2020-
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### **UNIVERSITY SERVICES**

<b>Bayes Business School, City, University of London</b>	
Organizer, Accounting Research Seminars	2017-2020
Member, Accounting Faculty Recruitment Committee	2017-2022
Chairperson, PhD Final Dissertation Defense Committee	2018
Internal Examiner, PhD Transfer Panel	2018-2019
Module Leader, Executive MBA Accounting and Financial Reporting (MBM202)	2022-
Module Leader, MSc Accounting for Managers (SMM240)	2020-
Module Leader, MSc Essentials of Accounting and Finance (SMM444)	2016-
Supervisor, BSc Final Year Project (AF3001)	2016-
Supervisor, MSc Business Research Project (SMM527)	2016-
Second Marker, PhD Student First Year Summer Paper	2018
Personal Tutor, Undergraduate Students	2016-
Internal Moderator, Undergraduate and MSc programs:	2018-2019
<ul style="list-style-type: none"> <li>▪ AF2202 Principles of Taxation, AF1101 Introductory Financial Accounting, AF1201 Introductory Management Accounting, AF2101 Intermediate Financial Accounting</li> </ul>	

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### **NON-ACADEMIC ACTIVITIES**

<b>Military Service</b>	
Technical Research Personnel, Republic of Korea Army, South Korea	2011-2016
<b>Social Involvement</b>	
Founding Member, LINE (acronym for “Lifting Is Not Easy”)	2009
<ul style="list-style-type: none"> <li>▪ The very first bodybuilding club on KAIST main campus, South Korea</li> </ul>	

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### **MEDIA & NEWS COVERAGE**

29. “City Research: Equality in Business”, *This is City*, July 18, 2019
28. “Lots in a Name – Investors Shown to Demonstrate Bias Against Analysts with Certain Surnames”, *Cass Knowledge*, February 18, 2019
27. “Analyst Name Favorability Determines Stock Trading”, *Chosun Biz*, February 10, 2019
26. “Are Foreign-Sounding Analysts Served by Their Surname?”, *BFM Bourse*, February 9, 2019
25. “Why a Surname Can Make All the Difference to Investors”, *Wealth Professional*, February 8, 2019
24. “Investment: Advantageous Analyst Names Move Share Prices”, *Cash.Online*, February 8, 2019
23. “Financial Analysts With a Foreign Name Grow the Mistrust of Investors”, *Navva*, February 8, 2019
22. “Study: The Stock Market is Increasingly Reacting to the Forecasts of Analysts with Favorable Surnames”, *Investmentfonds*, February 8, 2019
21. “Analyst Name More Important Than Forecast Quality”, *Wallstreet: Online*, February 7, 2019
20. “How the Surname Slows Down Bank Careers”, *Manager Magazin*, February 7, 2019
19. “Financial Analysts, with a Foreign Name, Breed Investor Mistrust”, *Next Finance*, February 7, 2019
18. “Foreign Names, a Professional Disability?”, *N3D*, February 7, 2019

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17. "Money Stuff: Too Bad to Come Out of the Index", *Bloomberg*, February 7, 2019
  16. "Forecasts by Analysts with Favorable Surnames Elicit Stronger Market Reaction", *Market Business News*, February 6, 2019
  15. "Tell Me Your Name, I'll Tell You if You're a Good Analyst", *Market Screener*, February 6, 2019
  14. "Stock Market Shows Greater Reaction to Forecasts by Analysts with Favorable Surnames", *Science Codex*, February 6, 2019
  13. "Investors Are Wary of Analysts Whose Name is Foreign-sounding", *Archyworldys*, February 6, 2019
  12. "Financial Markets Would Discriminate, Says London Business School", *Capital*, February 6, 2019
  11. "Financial Analysts, with a Foreign Name, Breed Investor Mistrust", *EduBourse*, February 6, 2019
  10. "Financial Markets Would Discriminate, Says London Business School", *Bourse Direct*, February 6, 2019
  9. "Financial Markets Would Discriminate, Says London Business School", *Le Figaro*, February 6, 2019
  8. "Tell Me Your Name, I'll Tell You if You're a Good Analyst", *Zonebourse*, February 6, 2019
  7. "The Unexpected Impact of the Names of Financial Analysts on Share Prices", *Yahoo Finance*, February 6, 2019
  6. "Financial Markets Would Discriminate, Says London Business School", *Boursorama*, February 6, 2019
  5. "The Unexpected Impact of the Names of Financial Analysts on Share Prices", *Capital*, February 6, 2019
  4. "Financial Markets Would Discriminate, Says London Business School", *Option Finance*, February 6, 2019
  3. "Stock Market Shows Greater Reaction to Forecasts by Analysts with Favorable Surnames", *Phys.Org*, February 6, 2019
  2. "Investors Are Wary of Analysts Whose Name is Foreign-sounding", *Le Monde*, February 6, 2019
  1. "Stock Market Shows Greater Reaction to Forecasts by Analysts with Favourable Surnames", *Cass Newsrooms*, February 5, 2019